



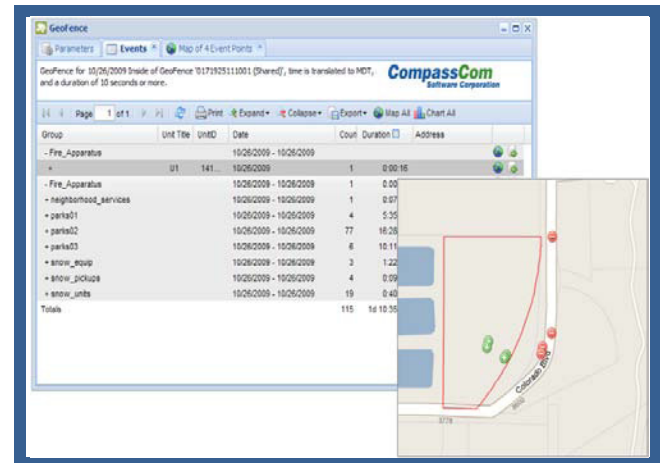
## LIGHTNING VENTURES ENHANCES FLEET ANALYTICS THROUGH THE USE OF COMPASSREPORTS

### The Challenge

Lightning Ventures Inc. is a large excavation company located in Centennial Colorado. This company has a fleet of over 50 vehicles that they recently implemented a vehicle tracking system on. While the vehicles were being tracked, they did not have the resources to monitor the screens at all times. This limited their control over the fleet.

### The Solution

CompassCom Software implemented CompassReports as part of the Lightning Ventures Solution. Through the use of CompassReports, this company is now able to pull reports based on speed, mileage, turns, inputs, stops and geofences. The reporting client allows Lightning Ventures to pull reports based on specific vehicles and features. This has enabled the supervisors to obtain crucial data at the close of business that provides them an overview of the entire fleet for the day, week or month. This tool has proved vital to the increased efficiency of the Fleet.



### The Result

“Through the use of CompassReports we are able to view the activity of our entire fleet at any time. This has most importantly increased driver safety and improved efficiency,” says Tony Falcone. This is something the customer has never experienced and they are feeling confident in the management of their fleet through the use of CompassReports.

### Why CompassReports?

CompassReports is the versatile reporting client in the industry. This is a browser based reporting client that opens in your default browser like a Windows desktop. CompassReports come with a variety of options including three tiers for optimal performance. The three tiers are basic, power user and enterprise. Each level allows for more functionality. Along with the three tiers, custom reports are also available.

### AT A GLANCE

**Customer:**

Lightning Ventures

**Location:**

Centennial, CO

**Industry:**

Residential Construction

**Business Challenge:**

Limited Control over their Fleet.

**Solution:**

Using CompassReports to better manage their fleet.

**Results:**

Lightning Ventures has increased efficiency, productivity and safety for drivers through the use of CompassReports. This product has provided them the analytics necessary for each vehicle that allows to successfully manage the entire fleet.

For more information or resources related to the CompassReports, please visit:  
[www.compasscom.com](http://www.compasscom.com)

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